

CSU PROCUREMENT OPPORTUNITIES and AWARDS

FY 2023 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
REQUESTS FOR PROPOSALS					
0001-2023	8/15/2022	Public Safety Security Officers	YES	Watkins Security, Inc	\$461,775.00
REQUESTS FOR QUOTATIONS					

Updated September 15, 2022

FY 2022 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2022	6/15/2022	Pest Control Services	Yes	Total Termination Pest Control	\$62,660.00
0002-2022	6/16/2022	Water Valves	Yes	Pipeway Energy Construction	\$761,000.00
REQUESTS FOR PROPOSALS					
0001-2022	3/30/2022	Enrollment Mgmt Recruit, & Consult. Svcs	Yes	EAB Global	\$3,979,150.00
0002-2022	4/25/2021	Marketing & Branding Consulting Services	Yes	The Sax agency	\$573,880.00
0003-2022	5/12/2022	General Consulting Services	Yes	The Raben Group	\$88,000.00
REQUESTS FOR QUOTATIONS					

MBE/SBR

FY 2021 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2021	8/3/2020	PEC Bathroom Project	Yes	Dulaney Contracting	\$799,880.00
0002-2021	3/5/2021	CSU Facilities Assessment Report	No	Canceled	
0003-2021	4/29/2021	CSU Facilities Assessment Report (Revised)	Yes	Axias, Inc	\$82,900.00
0004-2021	6/10/2020	Fire Alarm Suppression & Extinguishing Systems	Yes	Advanced Fire Protection Systems	\$94,112.00
0005-2021	6/18/2021	PEC Arena Video Upgrades	Yes	Ditigal Video Group	\$936,573.22
0006-2021	6/24/2021	Fanny Jackson Memorial Plaza Project	Yes	Dulaney Contracting	\$524,725.00
REQUESTS FOR PROPOSALS					
0001-2021	7/23/2020	Security Officers services	Yes	Allied Universal Security Services	\$522,990.40
0002-2021	4/16/2021	Facilities Master Plan	Yes	Ayers Saint Gross	\$580,000.00
0003-2021	6/1/2021	Landscaping & Turf Maintenance	Yes	Brightview Landscapes, LLC	\$143,028.03

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CSU PROCUREMENT OPPORTUNITIES and AWARDS

REQUESTS FOR QUOTATIONS					

FY 2020 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2020	9/30/2019	Kitchen Equipment Reparis	YES	Pine Heights Comm Kit Srv	\$60,000.00
0002-2020	8/23/2019	Childcare Ctr Roof Replacement	YES	Simpson Of Maryland	\$219,640.00
0003-2020	10/15/2019	Tawes Ballroom Renovations	NO	cancelled	
0004-2020	10/17/2019	Snow Removal Services	YES	DSM Snow Removal Services	\$144,000.00
0005-2020	12/02/2019	Tawes Ballroom Renovations(Revised)	YES	Atlantida Bulders, Inc	\$430,000.00
0006-2020	TBD	PEC Bathroom Project			
REQUESTS FOR PROPOSALS					
0001-2020	3/17/2020	Child Development Center Mgmt Svrcs	YES	Goodwill Industties	N/A
0002-2020	3/10/2020	Financial Collection Services	YES	ECSI	\$48,000.00
0003-2020	6/19/2020	Laundry Services			
REQUESTS FOR QUOTATIONS					
Public Safety Officers	11/12/2019	Security Officers services	Yes	allied Universal Security Services	\$350,000.00
PEC Arena Feasibility Study	3/3/2019	Outsourcing PEC arena mgmt services	NO	Cancelled	

FY 2019 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0005-2018	11/13/2018	Security Network Upgrades	NO AWARD		
0001-2019	7/10/2019	Childcare Center Roof Replacement	NO AWARD		
REQUESTS FOR PROPOSALS					
0001-2019	4/25/2019	Bookstore Services	YES	Follett Educational Services	RG
0002-2019	3/15/2019	Foodservices	YES	Thompson Hospitality	RG
0003-2019	6/7/2019	Trash Removal Services	YES	Waste Management	\$121,782.88
REQUESTS FOR QUOTATIONS					

CSU PROCUREMENT OPPORTUNITIES and AWARDS

FY 2018 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2018	8/14/2017	Athletics Transportation	YES	American Limo Service	\$122,759.00
0002-2018	11/21/2017	CSU Softball Field Dugouts	YES	Boulevard Contractors	\$449,108.00
0003-2018	12/21/2017	JWJ Auditorium Renovations	YES	C&N Associates, LLC	\$573,491.00
0004-2018	3/16/2018	Fire Alarm and Fire Suppression	YES	VSC, Inc	\$40,014.00
REQUESTS FOR QUOTATIONS					
0001123-2018	12/20/2017	Talon Center Ceiling Tile Replacements	YES	3G Contractors	\$19,500.00
0001124-2018	3/22/2018	Commencement Programs 2018	no	no award	N/A
REQUESTS FOR PROPOSALS					
0001-2018	11/20/2017	Enrollment Management Services	YES	EAB/Royall & Company	\$255,370.00
0002-2018	3/12/2018	Housekeeping Services	YES	WFF Facilities Services	\$1,703,577.00
0003-2018	1/11/2018	Assessment of CSU's Security Network	YES	GHD	\$67,139.80
0004-2018	4/6/2018	Student Health Insurance	Yes	UnitedHealthCare	N/A

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FY 2017 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2017	9/20/2016	Asset Management Services	yes	CompuData	\$24,390.00
0002-2017	5/18/2017	MC Admin, Courtyard Paving Repl.	yes	Priority Construction	\$445,000.00
REQUESTS FOR QUOTATIONS					
0001118-2017	9/7/2016	Door Replacements	yes	AL Ingram Construction	\$82,116.50
0001119-2017	9/8/2016	Lights for PEC Arena	yes	Kolb Electric	\$96,921.86
0001120-2017	9/30/2016	Greek Bench Repairs	yes	3G Contractors	\$5,895.00
0001121-2017	11/4/2016	Ceiling Tile Replacement	yes	Colossal Contractors	\$76,733.00
0001122-2017	4/10/2016	Commencement Programs	yes	Sights Productions	
REQUESTS FOR PROPOSALS					
0001-2017	9/30/2016	TV Services	yes	Comcast	\$40,176.00
0002-2017	10/21/2016	Security Desk Services	yes	Chesapeake Strategies	\$244,424.00
0003-2017	3/22/2017	Housekeeping Services	No	Cancelled	
0004-2017	4/21/2017	Generator Preventive Maintenance	yes	Greentech Fuel Mgmt	\$60,725.00
0005-2017	5/11/2017	Housing Management Services	yes	Capstone On-Campus Mgmt	491,000/yr

FY 2016 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2016	4/8/2016	Physician Services	yes	Dr. Reddix	\$24,000.00
0002-2016	6/16/2016	Pest Control Services	yes	Home Paramount Pest Contral	\$25,486.00
0003-2016	7/14/2016	Athletics Transportation Services	no		

CSU PROCUREMENT OPPORTUNITIES and AWARDS

REQUESTS FOR QUOTATIONS					
0001114-2016	8/19/2015	Online Giving Platform Services	yes	iModules	\$25,560.00
0001115-2016	2/5/2016	Armored Car Services	no	no award	
0001116-2016	4/6/2016	Waterproofing Fountain	Yes	Fountain Craft	\$5,230.00
0001117-2016	5/25/2016	Automatic Door Repair Services	yes	Dorma USA	
REQUESTS FOR PROPOSALS					
0001-2016	1/6/2016	Executive Seaches	yes	Academic Search	\$140,000.00
	1/6/2016	Background Check Services	no	no award	

FY 2015 SOLICITATIONS & AWARDS

INVITATION FOR BIDS					
SOLICITATION NO.	DUE DATE	DESCRIPTION	AWARDED	VENDOR	AMOUNT
0001-2015	10/21/2014	OCL Building ADA Project	yes	JLN Construction Services	\$318,400.00
0002-2015	10/23/2014	Snow Removal Services 2014-25	yes	DSM Snow Removal Services	\$303,150.00
0003-2015	11/20/2014	Equipment for STC	yes	Various Vendors	\$1,640,668.00
0004-2015	12/23/2014	Equipment for STC	yes	Various Vendors	\$1,393,740.00
0005-2015	02/19/2015	MJ Tawes Fireside Renovation	yes	Jeffrey Brown Contracting	\$232,967.00
0006-2015	4/17/2015	Dishwasher & Accumulator	yes	RLS Heating & AC	\$167,853.00
0007-2015	6/30/2015	Fence for PEC Athletic Field	yes	Hurricane Fence Company	\$71,500.00
0008-2015	7/6/2015	Outdoor Irrigation Enhancement	yes	ValleyCrest Landscaping Co.	\$79,982.00
REQUEST FOR PROPOSALS					
0001-2015	TBD	Landscaping Services	yes	ValleyCrest Landscaping Co.	NTX \$103,000
0002-2015	7/27/16	Undergraduate Admissions Publications	yes	Zone 5	\$255,500.00
REQUEST FOR QUOTATIONS					
0001112-2015	11/18/2014	Planned Giving Platform	yes	Crescendo Interactive	\$5,500.00
0001113-2015	11/18/2014	Online Gift Giving Software	no	iModules	\$25,560.00

CSU ACTIVE CONTRACTS FY 23

VENDOR	SERVICES & SUPPLIES DESCRIPTION	PROCUREMENT METHOD * (see below)	CONTRACT EXPIRATION DATE (incl.opt. renewals)	Renewal Options
AD Astra Info, Systems	Ad Astra Software & maintenance renewal	SS	6/30/2022	
Allied Universal Security	Security Guard services	RFP	8/30/2021	5-1yr
Anthology				
Aramark Uniforms	Uniform Cleaning Services	PO	6/30/2022	
Assessment Technologies	Nursing curriculum materials	PO	6/30/2022	
Ayers Saint Gross	Facilities Master Plan	RFP	7/1/2022	
Bell Techlogix	Microsoft Campuswide licenses	MEEC	6/30/2022	
Blackboard, Inc	Outcomes Assessment (Outcomes HENA 2-4K)	MEEC	6/30/2022	
Blackboard, Inc	implementation, CRM, helpdesk support and self-s	MEEC	6/30/2022	
Bloomboard	P2P pilot 20 teachers	RFP	10/5/2022	2 years
BOA Merchant Svcs	P&T merchant services	PO	6/30/2022	
Bottling Group	Beverage Services	RFP	7/31/2022	5 years
BaudBoard				
Brightview Landscaping Serv	Landscaping Services	RFP	6/30/2023	4-1yr
Campus Partners	Perkins loan accts billing/reporting	PO	6/30/2022	
Canteen	Vending Machines	RFP	6/30/2024	2 years
Capstone On-Campus Mana	Housing Management Services	RFP	8/9/2022	5-1yr
Coleen Mackinnon Consultin	CSU Rejoiner to the Site report	nc	5/31/2023	
CollegeBound	SAT Testing/Consulting services	PO	3/3/2022	
Comcast	Cable Media Services	RFP	2/7/2022	2 yr auto
Daly Computers	Phire Annual Software renewal	MEEC	6/30/2022	
Daly Computers	VMWare Academic Products SNS vs. Enterprise Plu	MEEC	6/30/2022	
Daly Computers	Production support Shavlik	MEEC	7/29/2022	
Daly Computers	Express software license	MEEC	7/31/2022	
DemandEngine	epayment platform	SS	6/30/2022	
Digarc AcalogCurriculog.	Academic Catalog Management	SS	6/30/2022	
Digarc AcalogCurriculog.	Academic Catalog Management	SS	6/30/2022	
Dorma Carolina Doors USA	Automatic Door Maintenance & Repairs	RFP	6/30/2018	4-1yr *
DSM Snow Removal	Snow Removal	RFP	10/31/2024	
EAB	Membership	NC	6/30/2022	
EAB	Academic Performance Solutions	RFP	7/30/2022	
EAB	Enrollment Mgmt. Consulting	RFP	6/60/2025	2-1yr
EAB	Advancement Markting Services	SS	6/30/2022	2 years
EAB	Academic Performance Solutions		7/30/2022	
EBSCO Publishing	Library books, periodicals, publications	PO	6/30/2022	
ECSI	Student financial Collection Services	RFP	7/22/2021	5-1yr auto
EverFi (Haven)	Sexual Assault Prevention	PO	4/7/2019	
Facility Wizard Software	Work Order System	PO	9/30/2022	
Fastenal	Materials inventory system	SC	6/30/2022	
Fastenal	Materials inventory system	State Co	6/30/2022	
Fischer International	Fischer suite IaaS annual license	SS	11/2/2022	
FMB Laundry Services	Laundry Services	RFP	7/31/2025	5-1yr
Follett Higher Education Gro	Book Stores Services	RFP	6/30/2024	5-1yr
Front Range	HEAT, HEAT Self Serv.iHEAT	MEEC	7/31/2022	
Full Measure	Mobile messaging	ss	3/29/2022	
Full Measure	Mobile messaging		3/29/2022	
Gartner Research, Inc	IT leaders and Core IT research for Higher Ed	ss	10/31/2023	
Gartner Research, Inc	IT leaders and Core IT research for Higher Ed	ss	7/31/2022	
Goodwill Industries	Child Development Center Mgmt Svrcs	RFP	7/31/2025	2-1 yr
Greentech Fuel Mgmt	Generator Maintenance	RFP	6/30/2023	
Heat Software USA	Heat self services maintenance	MEEC	7/31/2022	
Highpoint	Product Licenses	ss	8/2/2022	
Hyland	Document Management	ss	12/14/2024	

IBM	IBM SPSS adv. Statistics renewal	MEEC	8/31/2022	
Innosoft	Fusion Site License	PO	9/30/2022	
Integrated Technical System	warranty - srvagr	PO	7/14/2022	
Intrado	Emergency Routing Service 911	NC	6/30/2022	
Jadu, Inc.	CMS support services	NC	8/9/2022	
Johnson Controls	HVAC Services	CO-OP	6/30/2022	yearly
Learfield	Licensing for campus apparel and merchandising	NC	6/30/2022	
Lease Service Ctr	Copiers/MFD campus-wide	CO-OP	12/30/2022	
Lyrasis	Encyclopedia Britannica Inage Quest subscription	PO	6/30/2022	
McGraw Hill School Holdings	Tegrity Software	PO	6/30/2020	
MECU	Banking services	NC	6/30/2022	
MECU	Banking services	NC	6/30/2022	
MSS Media	Transit Shelter Media	NC	8/13/2022	
Otis Elevators	Elevator Maint. & Repairs	CO-OP	6/30/2022	yearly
Panopto	Lecture Capture Software	MEEC	6/30/2023	
Pearson Education	On-line courses	MEEC	6/30/2022	
Peopleadmin, Inc	recruiting renewal	PO	7/31/2022	
Perceptis	Financial Aid Help Desk	MEEC	6/30/2022	
Pine Heights	Refrigeration & Kitchen Equip	RFP	10/31/2021	5-1yr
PNC Bank	Banking services	NC	6/26/2023	
PNC Bank	Banking services	NC	6/26/2023	
Presidio Networked Solution	IT Network maintenace & Support	MEEC	6/30/2022	
Presidio Networked Solution	PMR-OSS-AV-MNT-T maint	MEEC	6/30/2022	
Presidio Networked Solution	Juniper Care nest day sup	MEEC	6/30/2022	
Presidio Networked Solution	Voice for main campus, HHB & PEC	MEEC	7/31/2022	
Protection One Alarm Monit	Security system	GSA	6/30/2022	
Rapid 7 LLC	Nexpose Enterprise IP License	MEEC	7/31/2022	
Ricoh	color production printer	GSA	6/30/2022	
SHI International	Net App support renewal	MEEC	6/30/2022	
Solarwinds	server app monitor, perform.,	PO	7/31/2022	
Student Educational Benefit	Student health insurance	RFP	7/31/2021	2-1yr *
Subway	food services	NC	11/30/2019	
T2 Systems	Parking & Transportation Software	SC	6/30/2022	
Tankview			5/18/2022	
The Raben Group	General Consulting Services	RFP	6/30/2023	
The Sax Agency	Marketing & Branding Consulting Services	RFP	6/30/2023	
The Solution Design Group	Revenue Vision Renewal	NC	6/30/2022	
Thompson Hospitality	Dining & Catering	RFP	6/30/2024	5- 1yr
TK20, Inc	Higher Ed license - Campus Tools software	SC	6/30/2022	
Total Termination Pest Cont	Extermination Services	IFB	6/30/2023	
Touchnet	Payment platform	ss	7/25/2022	
touchnet	financial transactions management	ss	7/25/2022	
Transact Connect	Campus OneCard renewal	GSA	1/30/2026	
Turnitin	Turnitin institutional license fee	PO	7/31/2022	
VSC Fire & Safety	Fire Suppression Maint & Repairs	RFP	6/30/2025	
Waste Management	Trash Removal	RFP	6/30/2026	5-1-yr
WFF Facilities	Housekeeping Services	RFP	6/30/2024	
WRS Health	Billing Services	NC	6/30/2022	

Procurement Methods

RFP	Request for Proposal
MEEC	Maryland Education Enterprise Consortium
GSA	Federal Contract
NC	Negotiated Contract

PO	Purchase Order
SS	Sole Source Agreement
SC	State Contract/University System of MD Contract
RFQ	Request for Quotation
CO-OP	Cooperative Agreement