ACADEMIC PROGRAM ARTICULATION AGREEMENT

BETWEEN

BALTIMORE CITY COMMUNITY COLLEGE AND COPPIN STATE UNIVERSITY

REGARDING TRANSFER FROM

ASSOCIATE OF APPLIED SCIENCE IN BUSINESS TO THE BACHELOR OF SCIENCE IN BUSINESS

This Academic Program Articulation Agreement ("Agreement") is entered into by and between Baltimore City Community College (the "Sending Institution") and Coppin State University (the "Receiving Institution") (collectively, the "Institutions") to facilitate the transfer of academic credits from AAS Programs in Business Marketing (AOC, HEGIS 520201, CIP520201) and Business Management (AOC HEGIS500401 CIP 520201) at Baltimore City Community College for the completion of Bachelor of Science in Business Management (HEGIS MGMT, CIP 52.1301) or Business Marketing (HEGIS MKTG, CIP 52.1401) (the "Program(s)").

A. Qualifying Students

This Agreement pertains to the transfer of "Qualifying Students", *i.e.*, those students who:

- 1. Have successfully completed the program at the Sending Institution;
- 2. Are enrolled in the Sending Institution, in good standing; and
- 3. Are accepted for admission into the Receiving Institution

B. Responsibilities of the Institutions

The Institutions agree to implement the transfer of Qualifying Students in accordance with applicable law and the following requirements and protocols:

- 1. A Qualifying Student may transfer from the Transferring Institution into the Receiving Institution for the completion of the Program.
- 2. Courses that the Receiving School will accept credits towards completion of the Program include those as provided on Attachment A to this agreement.
- 3. The Receiving Institution shall designate, and shall provide to the Sending Institution, the contact information for a staff person at the Receiving Institution who is responsible for the oversight of the transfer of Qualifying Students. The Sending Institution shall designate, and shall provide to the Receiving Institution, the contact information for a staff person at the Sending Institution who is responsible for the oversight of the transfer of Qualifying Students.

BALTIMORE CITY COMMUNITY COLLEGE:

Dr. Liesl Jones VP, Academic Affairs <u>ljones@bccc.edu</u> (410) 462-8001

COPPIN STATE UNIVERSITY:

Dr. Leontye Lewis Provost & VP, Academic Affairs <u>llewis@coppin.edu</u> (410) 951-3010

Both Institutions agree that should the staff person or position change at an institution the institution will promptly provide new contact information to the partner institution and inform the Maryland Higher Education Commission of the change.

Secondary contact information:

BALTIMORE CITY COMMUNITY COLLEGE:

Dr. Enyinnaya Iweha Dean of Business, Science, Technology, Engineering and Mathematics <u>eiweha@bccc.edu</u> (410) 462-7637

COPPIN STATE UNIVERSITY:

Dr. Sadie Gregory Interim Dean, College of Business srgregory@coppin.edu (410) 951-1295

- 4. If the Qualifying Student is using federal Title 38 VA Education Benefits (GI Bill® Education Benefits), the Institutions agree to adhere to applicable U.S. Department of Veterans Affairs' regulations, including the regulations governing the awarding prior credit, as regulated under Title 38, Code of Federal Regulations, Sections 21.4253(d)(3) and 21.4254(c)(4).
- 5. Each Institution agrees to adhere to applicable transfer requirements set forth in the Annotated Code of Maryland and the Code of Maryland Regulations.
- 6. Each Institution agrees to advise students of transfer opportunities under this Agreement, and to advise students of financial aid opportunities and implications associated with the transfer of credits from the sending to the receiving institution.
- 7. Should either Institution make changes to program requirements, the institution will inform the partner institution as soon as practicable of the modifications, and if practicable of plans to make modifications to program requirements and advise the partner institution of the impact of any changes or proposed changes in a program. (Note: The articulation agreement should be updated to reflect the program changes and forwarded to the Maryland Higher Education Commission.)

C. Term and Termination

- 1. This agreement shall be effective on the day of _____, 2019.
- Either Institution may, at its sole discretion, terminate this Agreement upon delivering thirty (30) days written notice to the other Institution and the Maryland Higher Education Commission. Those students who have transferred into the receiving institution shall not be affected by the termination of this agreement.
- 3. Both Institutions agree to meet once every three (3) year(s) to review the terms of this agreement.

D. Amendment

- 1. This Agreement constitutes the entire understanding and agreement of the Institutions with respect to their rights and obligations in carrying out the terms of the Agreement, and supersedes any prior or contemporaneous agreements or understandings.
- 2. This Agreement may be modified only by written amendment executed by both Institutions.

E. Governing Law

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Maryland.

F. Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same agreement.

G. Notice of Agreement

- 1. The Institutions agree to provide a copy of this Agreement, with any amendments, to the Maryland Higher Education Commission.
- 2. The Institutions agree to provide copies of this Agreement to all relevant individuals and departments of the Institutions, including but not limited to students, academic department chairs participating in the transfer, office of the president, registrar's office, and financial aid office.

H. No Third-Party Beneficiaries

There are no third-party beneficiaries to this Agreement.

I. Representations and Warranties of the Parties

Both Institutions represent and warrant that the following shall be true and correct as of the Effective Date of this Agreement, and shall continue to be true and correct during the term of this Agreement:

- 1. The Institutions are and shall remain in compliance with all applicable federal, state, and local statutes, laws, ordinances, and regulations relating to this Agreement, as amended from time to time.
- 2. Each Institution has taken all action necessary for the approval and execution of this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized representatives.

BALTIMORE CITY COMMUNITY COLLEGE:

By: Dr. Debra L. McCurdy President or Chief Academic Officer By:

Dr. Anthony L. Jenkins President

COPPIN STATE UNIVERSITY:

Date

Date

ATTACHMENT A to Articulation Agreement between BCCC and CSU re AAS Program Business to Bachelor of Science Business Marketing or Business Management

	(E	Business M	lanagement)		
		Cours	se Outline		
Baltimore City Community College			Coppin State University		
Course	Description	Credits	Course Equivalency	Description	Credits
PRE 100	Preparation for Academic Achievement	1	ORIE 101	Freshman Seminar	1
ACCT 221	Principles of Financial Accounting	3	ACCT 201	Principles of Financial Accounting	3
BUAD 100	Introduction to Business	3	ECON 103	Intro to Bus. & Ent Econ	3
ENG 101	English Writing	3	ENGL 101	English Composition I	3
ECO 201	The American Economy I: Macroeconomic Theory	3	ECON 211	Principal of Econ I	3
MAT 107	Modern Elementary Statistics	3	MATH 131	College Algebra	3
ACCT 222	Principles of Managerial Accounting	3	ACCT 202	Principles of Managerial Acct	3
BUAD 112	Computers for Business Management	3	MISY 150	Tech Fluency	3
MGMT 180	Personal Financial Management	3	FINM 220	Personal Financial Management (General Elective)	3
AH- Elective	Gen. Ed. Requirement: Arts & Humanities	3	ELECTIVE	Arts & Humanities	3
SP 101	Fundamentals of Speech Communications	3	SPCH 105	Intro to Spch Communication	3
MGMT 222	Principles of Management	3	MGMT 320	Prin of Management	3
MKTG 223	Marketing	3	MKTG 310	Prin of Marketing	3
ECO 202	The American Economy II; Microeconomic Theory	3	ECON 212	Prin of Econ I	3
HLF- Elective	Health and Life Fitness	2	ELECTIVE	General Elective	1
BPS- Elective	Biological and Physical Sciences	3	PHSC 101	Physical Science	3
MGMT 219	Human Resource Management	3	MGMT 380	Human Resource Mgmt.	3

(Business Management)

MGMT	Principles of Leadership	3	ELECTIVE	Sch. Of Bus	3
229			350 OR	Elective	
			ABOVE		
MGMT	Principles of Supervision	3	ELECTIVE	General Elective	3
102					
MGMT	Small Business	3	MGMT 316	Small Business	3*
170	Management			Management	
BUAD	Business Law I	3	BUSI 310	Business Law	3
207					

(Business Marketing)

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ECO 201	The American Economy I: Macroeconomic Theory	3	ECON 211	Principal of Econ I	3
MAT 107	Modern Elementary Statistics	3	MATH 131	College Algebra	3
ACCT 222	Principles of Managerial Accounting	3	ACCT 202	Principles of Managerial Acct	3
BUAD 112	Computers for Business Management	3	MISY 150	Tech Fluency	3
MKTG 210	Retailing	3	MKTG 390	Retail Management	3
AH- Elective	Gen. Ed. Requirement: Arts & Humanities	3		Arts & Humanities	3
SP 101	Fundamentals of Speech Communications	3	SPCH 105	Intro to Spch Communication	3
MGMT 222	Principles of Management	3	MGMT 320	Prin of Management	3
MKTG 223	Marketing	3	MKTG 310	Prin of Marketing	3

ECO 202	The American Economy II; Microeconomic Theory	3	ECON 212	Prin of Econ I	3
HLF- Elective	Health and Life Fitness	2	ELECTIVE	General Elective	1*
BPS- Elective	Biological and Physical Sciences	3	PHSC 101	Physical Science	3
MKTG 211	Advertising	3	FINM 220	Personal Financial Management (General Elective)	3
MKTG 212	Principles of Selling	3	MKTG 380	Sales Management	3
MGMT 102	Principles of Supervision	3	ELECTIVE	General Elective	3
MGMT 170	Small Business Management	3	ELECTIVE	General Elective	3
BUAD 207	Business Law I	3	BUSI 310	Business Law	3

*Coppin State University has determined this Course may be applied to General Education, Program/Major requirements, or General Elective.